

LESSON PLAN

Course Title Smugglers, Inc.® 2.0 (2-Day)

Lesson Title The “Clandestine Operations and Tradecraft Identification System” for Detection of Smugglers

Instructor(s) Shawn Pardazi

Prepared by Shawn Pardazi **Date Prepared** 11/08/2022

Time Frame

Total: 20 hrs. 00 min.

Suggested Schedule

From: TBD To: TBD

Day: 2-10 Hour Days

Target Population:

Certified Law Enforcement and Intel Analysts

Number of Students

100

Space Requirements

N/A

Learning Objectives:

By the end of the presentation, participants will:

1. Be able to identify the process of recognizing tradecraft, validating the presence of clandestine smuggling operations and recognize cover/countermeasures used in smuggling operations
2. Be able to identify elements of tradecraft presence during roadside contacts.
3. Be able to identify methods used by clandestine organizations to maintain secrecy while engaged in smuggling.
4. Be able to identify smuggling tiers and all tradecraft associated with each tier.
5. Be able to demonstrate practical application of Analytical Interviewing
6. Be able to identify Covert Cover Stories used in Smuggling Operations
7. Be able to identify influential methods used by clandestine organizations to maintain secrecy while being interviewed
8. Be able to identify various types of Lies.
9. Be able to identify behaviors not solely related to deception
10. Be able to effectively illicit tangible intelligence from interviewees through identifying Tradecraft in interviews

Learning Objectives (Cont.):

11. Be able to identify various deceptive markers present when interviewing a person involved in clandestine activity
12. Be able to effectively demonstrate the proper methods of gaining consent to search a vehicle or any object
13. Be able to identify fear-based driving behavior changes
14. Be able to identify suspicious occupant demeanors
15. Be able to identify tradecraft of smuggling on NCIC/NLETS returns
16. Be able to identify Tradecraft within documentation of target vehicles
17. Student will be able to engage in analysis of specific case studies in this Part of the course by identifying all learned objectives and effectively apply them through on-screen exercises

Methods/Strategies:

Lecture, pre-instructional strategy, class discussion, group and individual exercise, role-play activities.

Training Materials:

Keynote Presentation and Videos
Instructor Lecture

Evaluation Procedures:

Student will be engaged in Q&A type questions, during the course of each lesson objective, as well as at the end of each objective to determine their ability to comprehend the material

References:

This course was developed by the CEO and Co-Founder of GCSTC (Shawn Pardazi) based on his personal experiences in the field of criminal and terrorism interdiction. The presentation material is comprised of material developed by the founder, which includes audio/video recordings and photographs of interdiction stops conducted by the founder/course developer and any instructor that may assist in delivering the course

Student Materials and Handouts (e.g., manual page numbers):

Copy of Student Handout
Copies of attachments as appropriate

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Course Outline Overview:**Introduction** *(1.0 Hours)*

- 1.1 Self Evaluation and Officer Observation Skills and Personalities.
- 1.2 Downfall of Statistic Led Enforcement using indicators.
- 1.3 COATIS Defined
- 1.4 Defense Attorney Tactics and Purpose

The Tradecraft & Clandestine Operations (COATIS) *(4.0 Hours)*

- 2.1 Tradecraft, countermeasures, and tiers of Smuggling Operations.
- 2.2 Operational Norms of various Smuggling Operations.
- 2.3 Hierarchy of Smuggling Organizations relative to transportation.

Analytical Interviewing/Elicitation HUMINT *(4.0 Hours)*

- 3.1 Understanding Motivation of Communication
- 3.2 Rehearsed and Cover Stories in Clandestine Operations
- 3.3 Influence Tactics Used to Avoid Detection During an Interview
- 3.4 Types of Lies in Deceptive Responses
- 3.5 Behavioral cautions and misinterpretations
- 3.6 Various Verbal & Non-Verbal Deceptive Markers Present in Interviews

Directed Stops and Consent *(1.0 Hour)*

- 4.1 Directed Stops in General.
- 4.2 Whisper and Wall-Off stops and follow up judicial process issues.
- 4.3 Consent (The how and when to ask)

Smuggler Target Selection (Vehicle Targeting) *(2.0 Hours)*

- 5.1 Target Selection Techniques.
- 5.2 Driving Behavior Changes.
- 5.3 Deciphering Clandestine Activity on vehicle registrations.

Case Studies *(8 Hours)*

- 6.1 Case Studies (Various case related studies showing the implementation of the learned techniques)

COURSE Schedule:

DAY 1:

0730-0800	Check In
0800-0900	Introduction, Ethics, and Course Overview
0900-0910	Break
0910-1015	C.O.A.T.I.S. (Clandestine Operations And Tradecraft Identification System)
1015-1025	Break
1025-1130	C.O.A.T.I.S. (Clandestine Operations And Tradecraft Identification System)
1130-1215	Lunch at Large
1215-1315	C.O.A.T.I.S. (Clandestine Operations And Tradecraft Identification System)
1315-1325	Break
1325-1435	Elicitation Ops (HUMINT Collection Techniques)
1435-1445	Break
1445-1545	Elicitation Ops (HUMINT Collection Techniques)
1545-1555	Break
1555-1655	Elicitation Ops (HUMINT Collection Techniques)
1655-1705	Break
1705-1800	Directed Stops

DAY 2:

0800-0900	Smuggler Target Selection
0900-0910	Break
0910-1015	Smuggler Target Selection
1015-1025	Break
1025-1130	Case Studies
1130-1215	Lunch at large
1215-1315	Case Studies
1315-1325	Break
1325-1435	Case Studies
1435-1445	Break
1445-1545	Case Studies
1545-1555	Break
1555-1655	Case Studies
1655-1705	Break
1705-1800	Case Studies/Class Adjourns